

INSPIRED TURNKEY SOLUTIONS

RENRAYHEALTHCARE.COM

RENRAY HEALTHCARE



FURNITURE SOLUTIONS TAILORED TO YOU

**Services
tailored to
you.**

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Welcome to Renray

For the last five decades, Renray has been committed to designing products with the end user in mind and tailoring services to fulfil our customers' requirements and vision.

Our healthcare furniture and medical equipment is manufactured in our purpose built factories in Cheshire and Europe, to British Standards.

We keep up to date with the latest trends and influences of furniture design to create products that are stylish, fit for purpose, and constructed to withstand the environments they are made for, ensuring the safety and comfort of the end user.

We pride ourselves on our expertise in managing both full turnkey New Build projects and smaller scale refurbishment works alike - with dedication and professionalism.

Our vast experience and project management skills enable us to manage all aspects of your project from concept and planning to logistics and installation, supporting you throughout the whole process.

With in-house design and manufacture of furniture and soft furnishings, large logistics fleet, and experienced Project Managers, we can help you create a health or social care facility to be proud of.

It is this complete end to end solution that sets us apart.

Contact

Our experienced National & Regional Project Management Team are on hand to discuss your requirements and available to visit you for a no obligation discussion.



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www.renrayhealthcare.com

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www.twitter.com/RenrayHC



www.linkedin.com/company/renray-healthcare

**YOUR VISION.
YOUR PROJECT.
YOUR EXPERIENCE.**





Inspired Turnkey Solutions

Our established heritage and industry knowledge, vast furniture and furnishings portfolio, and tailored services means we are best equipped to provide the right solutions and improvement benefits for our customers.

Experts in furniture design and project management, we help you achieve your goals by finding the optimum way to present your home to improve occupancy and to create a homely and supportive environment, for your residents and staff.

Benefits of using Renray's services and solutions;

- Enhance home from home experience for your residents
- Help to increase occupancy rates & fees
- Achieve CQC compliance with furniture and interiors that aide infection control and support person centered care
- Raise the profile of the home
- Investment leading to client & staff retention
- Enhanced safe & positive environment
- Coordinated approach
- High quality finish to fully compliment care homes
- Design schemes created in line with company vision and brand



Our Services



TURNKEY SOLUTIONS

Complete turnkey & project management solution providing full support and guidance, catering to every detail you need to complete your project.



IN-HOUSE PRODUCTION

In-house manufacture of furniture and medical equipment using state of the art technology and best construction methods. Inclusive of a complete measuring, design & fitting service for soft furnishings, curtains and blinds.



INTERIOR & BESPOKE DESIGN

Interior design consultancy and assistance with product, fabric and scheme selection inclusive of mood boards, space planning and Auto-CAD layout plans. Infrastructure to provide a bespoke design service for unique requirements.



LOGISTICS & INSTALLATION

In-house logistics team co-ordinate a weekly delivery service to all areas of the UK and Ireland. Professional, uniformed and DBS checked fitters and drivers carefully deliver & unload all products.



CLINICAL ADVICE & AUDITS

Clinical advice and support from our in-house team of clinical experts. Fully documented auditing service of profiling beds, mattresses, chairs, lockers and over bed tables.



ACCOUNT MANAGEMENT

Dedicated Account Manager provides a full project & contract management service, overseeing the whole process to your complete satisfaction and ensuring each project is completed on time and to budget.



STOCK HOLDING CAPABILITY

Over 110,000 sq ft. of production and modern racking warehousing space allows for large stock holding of raw component parts and finished goods for clients, ensuring we can meet required lead times.



AFTER SALES CARE

After sales care service of highly trained and experienced personnel on hand to answer customer queries and quickly resolve any issues that may arise.



REMOVAL & RECYCLING

Complimentary room placement, unpacking and packaging removal. Disposal of waste via effective and environmentally friendly waste management and recycling procedures.



PRODUCT TRAINING

Product and clinical training available to relevant personnel within your organisation for a number of Renray's products. Talk to your Account Manager for more details.



Core Products

PROFILING BEDS

PRESSURE AREA CARE
MATTRESSES & CUSHIONS

BEDROOM FURNITURE

OVER BED/CHAIR TABLES

LOUNGE, DINING &
COMMUNAL SEATING

SOFT FURNISHINGS,
CURTAINS & BLINDS

DISPLAY FURNITURE



renrayhealthcare.com | 01606 593 456 | info@renrayhealthcare.com

Bolt On Options

As part of our turnkey solution, you can choose from a selection of bolt on options allowing you to fully furnish your facilities from a single source supplier - saving you time and money.

Our supply chain is made up of a number of trusted and reliable suppliers enabling us to cater to every detail you need to complete your project.

Options include:

- Accessories
- Artwork
- Bedding
- Bespoke products
- Flooring
- Lamps
- Medical equipment
- Office Furniture



Our Process

1



CONTACT US

Make an enquiry regarding your requirement via telephone, e-mail or the web. Our Customer Service team will be in touch within 4 hours of receiving your request.

2



INITIAL BRIEF

Our dedicated Account Managers set up an initial meeting to fully understand your project goals and requirements, including time scales, budget and style. From here we set to work to make your vision a reality!

3



CONCEPT & INTERIOR DESIGN

From the brief, we work with you to develop a furniture and interior design concept proposal for your review, followed by a comprehensive data pack - mood boards, space planning, room layouts etc.

4



QUOTATION

A tailored quotation is submitted for your approval within 48 hours of receipt of the request. The quotation prepared is reflective of the agreed furnishings, finishes and design concepts, and quantities for your project.

5



PROJECT MANAGEMENT

Regular communications and management of all aspects of your project to ensure it is running to agreed lead times and budget.

6



DELIVERY & INSTALLATION

Co-ordinate all delivery and fit out details including sufficient manpower, risk assessments, site access, check, place and assemble products (inc. beds), accessories and artwork, fit and dress curtains, and removal of packaging.

7



AFTER CARE

Resolve any snagging issues quickly and efficiently. On-going support for future orders/projects, aftercare queries and warranty matters.

8



CUSTOMER SATISFACTION

Our process is complete when we achieve full customer satisfaction!

Testimonials

“Overall, a great service. It’s easy for companies to appear good when everything goes well but the real test is how they respond when things are challenging. Your response demonstrated that as a company, you care about your customers.”

Cumbria County Council

“The organisation and co-ordination from Renray Healthcare was exactly what was required. There were no issues that couldn’t be resolved, long may that continue as it all worked out. Very happy with Renray.”

McGoff Construction

“Our standards are exacting and volume requirements challenging but whether a large new build project, refurbishment scheme, or small home order, Renray continue to provide a dependable and reliable service. Their positive approach, flexibility, customer service and product quality is truly second to none in the industry.

I look forward to continuing to work in partnership with Renray Healthcare for the foreseeable future.”

Barchester Healthcare





Warranties

Our products are expertly handcrafted using the best materials and construction methods which is why we have the confidence to offer 5 years warranty across our portfolio.

Product

Seating, Recliners, Tables,
Bedroom Furniture, Display Cabinets

Warranty Period

Frames - 5 year

Cabinets - 5 year

Recliners - 1 year

Foam - 1 year

Fabric - 1 year

Profiling Beds - 2 year

Dynamic Mattresses - 2 year

Foam Mattresses - 1 year

For more information on our warranty cover and process, contact our Customer Service Team at Head Office:

T. 01606 593 456

E. info@renrayhealthcare.com

Our Credentials



Quality Management Systems



Environmental Management Systems



Health & Safety Management Systems

A HEALTHCARE COMPANY YOU CAN TRUST.



The Contractors Health & Safety Assessment Scheme



British Contract Furnishing Association

British Standards

Renray products are independently tested and manufactured in accordance with recognised British standards.

These nationally recognised standards include:

- BS 5852 Part 2, Crib 5 Flame Retardancy
- BS EN 15373:2008 Strength, Durability & Safety. Non-domestic tables
- BS EN 16139:2013 Strength, Durability & Safety. Non-domestic seating
- BS EN 7176:2007 Resistance to Ignition
- BS 5867-2 type B & C Fabric for curtains, drapes & blinds
- BS 7177:2008 Resistance against ignition of mattresses, mattress pads, divans and bed bases


Contact

To find out more about the services and solutions we offer, contact us today for a no-obligation discussion.

Our Team look forward to speaking with you.

 01606 593 456

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SERVICES TAILORED TO YOU.



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